

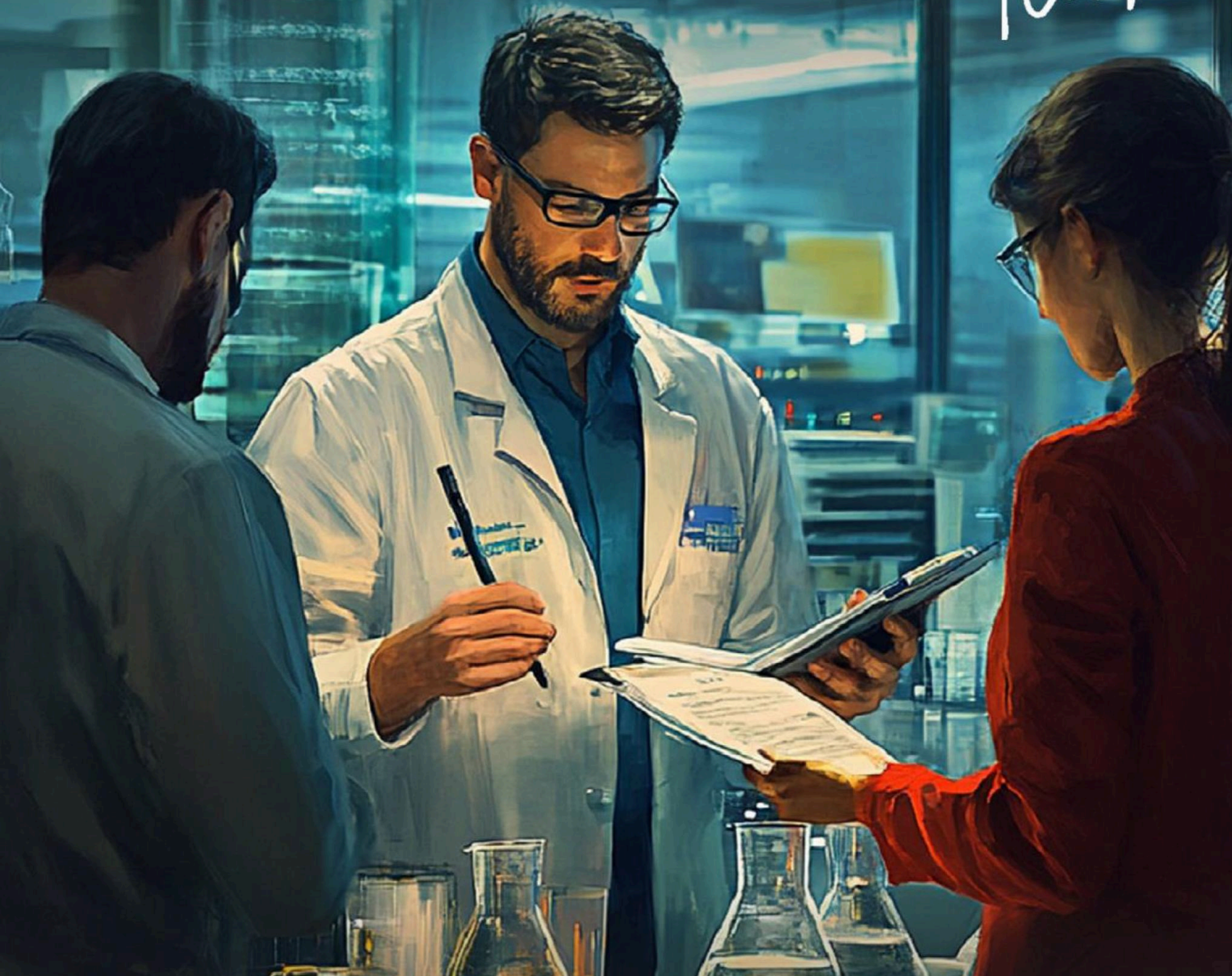
India

# Pharma

LIFE SCIENCES CONSULTANTS

Outlook

INDIAPHARMAOUTLOOK.COM



**BREATHING THE  
AIR OF EVOLUTION  
IN LIFE SCIENCES REALM**

₹150



APRIL, 2026

# TOP 10 LIFE SCIENCES CONSULTANTS- 2026

## COMPANY

## MANAGEMENT

## DESCRIPTION

**Accenture**  
Bangalore  
accenture.com

**Vinita Vasanth**  
Managing Director

Delivers strategy, digital and operations services for pharma and biotech firms, driving innovation, optimizing R&D, enhancing supply chains, improving compliance and advancing patient centric outcomes

**AKB Consultancy**  
New Delhi  
akbconsultancy.in

**A K Bhandari**  
Proprietor

The company delivers end-to-end project consultancy for new drug approvals across human and veterinary segments, also supports registrations for medical devices, cosmetics, and related products

**D2R Global Consulting**  
Bangalore  
d2rgc.com

**Srinivasan Rajendran & Rahul Dutta**  
Co-Founders

The company has grown into a turnkey lifecycle partner, broadening its capabilities across regulatory strategy, clinical evidence generation, quality management systems, and post market compliance

**Deloitte**  
Hyderabad  
deloitte.com

**Surjya P Swain**  
Managing Director - Life Sciences & Healthcare

The company combines deep industry experience with broad service offerings across commercial operations, enterprise technology, finance, mergers and acquisitions, product and supply, research and development, and strategy, talent, and HR

**EY**  
Bangalore  
ey.com

**Sumeet Chandna**  
Partner - Life Sciences

With a full spectrum of services, strategic alliances and partnerships, and deep sector knowledge, the company adopts a pragmatic approach, specializing in value creation through portfolio management and financial performance transformation

**GlobalData**  
Hyderabad  
globaldata.com

**Prashant Khadayate**  
Director - Lifesciences Consulting & Research

Offers tailored solutions for life sciences, government, financial and industry clients, optimizing product positioning, developing value estimates, streamlining processes, building analytics, identifying opportunities and mitigating risk

**Grant Thornton Bharat**  
New Delhi  
grantthornton.in

**Amitesh Srivastava**  
Partner - Customer Experience

Provides life sciences consulting services that help organizations refine product strategies, improve operational efficiency, ensure regulatory compliance, harness analytics, foster innovation, and achieve sustainable growth across diverse markets

**KPMG Assurance and Consulting Services**  
Gurgaon  
kpmg.com

**Chandan Singh**  
Director - Government Advisory

The company supports business transformation, compliance, regulatory, digital, and learning needs through integrated governance and compliance, consulting and advisory, supplier quality, digital transformation, and training and learning services

**L.E.K. Consulting**  
Mumbai  
lek.com

**Danish Faruqui**  
Partner

Provides comprehensive life sciences consulting services to support corporate strategy execution, market expansion, value driven deals, product innovation, operational efficiency, and sustainable, profitable business transformation

**Scimax CRO**  
Gandhinagar  
vgcro.com

**Dr Purav Thakkar**  
Medical Director

A science-driven clinical research organization (CRO) that integrates strategy, execution, and evidence generation to support pharmaceutical, biotechnology, and medical device companies

# AKB CONSULTANCY

## **ENABLING PRECISION-DRIVEN MARKET ACCESS THROUGH REGULATORY COMPLEXITY**

India's pharmaceutical consulting market operates within one of the most tightly regulated industrial environments. Regulatory norms continue to intensify, compliance requirements grow more complex, and frequent policy updates demand constant vigilance. In such a dynamic ecosystem, regulatory knowledge alone no longer suffices. Additionally, success increasingly depends on the ability to interpret regulations correctly and apply them effectively through real-world submission experience.

These conditions create significant challenges for pharmaceutical companies. Compliance lapses, operational missteps, or delays in regulatory approvals can directly block market access. Furthermore, marketing authorization remains the most critical gateway, requiring absolute adherence to every development and regulatory milestone, with little margin for error.

Positioned at this intersection of regulation and execution, AKB Consultancy plays a defining role. The firm partners with pharmaceutical companies across every stage of the regulatory journey, ensuring no step is missed and compliance remains intact throughout. Through structured guidance, regulatory precision, and consistent follow-through, the consultancy enables clients to approach market access with confidence, clarity, and control.

### **A Noteworthy Journey**

AKB Consultancy's journey began back in 1995 with a clear purpose to navigate the complexities of India's regulatory landscape with integrity and precision. From its early days, the consultancy focused on building deep, dependable partnerships rather than chasing rapid expansion. This approach laid the foundation for a presence that has grown steadily over the decades.

As the years progressed, it went on to serve more than 25 clients, a milestone defined not by numbers alone but by continuity. Every client that joined the firm in its formative years continues to work with it today, a testament to consistent delivery and enduring trust. Growth followed naturally, driven almost entirely by referrals from satisfied clients who placed complete confidence in the firm's



A.K. Bhandari  
Proprietor

capabilities and its people. "Transparency, truthfulness, and unrelenting effort form the mission that guides our operations and client relationships," states A.K. Bhandari, Proprietor at AKB Consultancy.

### **A Meticulous Approach**

Today, AKB Consultancy delivers end-to-end project consultancy for new drug approvals across human and veterinary segments. The consultancy also supports registrations for medical devices, cosmetics, and related products, including assistance with commercial import licenses and their timely renewals to ensure uninterrupted market presence.

Additionally, the consultancy manages all post-approval submissions and supports clients in securing permissions to conduct clinical trials in India. It also facilitates FSSAI



product licenses for nutraceuticals. Acting as a critical interface between clients and regulatory authorities, AKB Consultancy represents clients during submissions and follow-ups. With most filings now routed through online platforms, the consultancy actively supports accurate and timely digital submissions.



## **TRANSPARENCY, TRUTHFULNESS, AND UNRELENTING EFFORT FORM THE MISSION THAT GUIDES OUR OPERATIONS AND CLIENT RELATIONSHIPS**

Notably, public health remains central to AKB Consultancy's philosophy, with no compromise on the quality of medicines. In total, the consultancy remains committed to supporting clients that bring innovative, safe, and effective therapies to the Indian market, reinforcing its long-term role in strengthening the pharmaceutical ecosystem.

### **Team Expertise**

Behind AKB Consultancy's consistent regulatory outcomes stands a team shaped by experience and technical depth. Over the years, the team has developed a thorough understanding of regulatory frameworks, application pathways, and documentation requirements across

categories. This knowledge allows them to anticipate challenges early and maintain tight compliance control long before an application reaches submission.

Every engagement begins with careful scrutiny. The team reviews each application element in detail, examining documentation with a critical eye. When gaps appear, the team communicates transparently, informing clients upfront and guiding them through the necessary corrections. Only when every requirement aligns with regulatory expectations does the team move forward, ensuring each submission reflects precision, preparedness, and reliability.

### **Driving the Needed Innovation**

AKB Consultancy uses modern IT tools to strengthen data management, cataloging, and archiving. These systems improve accuracy, accessibility, and speed across regulatory projects.

Moreover, the consultancy treats the CDSCO portal as the most accurate representation of client project status. By maintaining complete visibility on this platform, the consultancy ensures collaborative transparency and keeps clients aligned with real-time regulatory progress.

### **A Robust Future Roadmap**

AKB Consultancy plans to continue along its established growth path. It intends to modernize customer outreach efforts while retaining word-of-mouth referrals as its most effective expansion strategy. At the same time, the consultancy will further strengthen and modernize its IT infrastructure. On the whole, the consultancy will continue onboarding competitive talent with deep regulatory affairs expertise, ensuring sustained quality, capability building, and long-term relevance.